



MARQUES

S O U R C I N G

PRODUCT AND SERVICE CATALOG

ENGLISH EDITION

EDITION 2 · 2026

NORWEGIAN ACCOUNTABILITY · CHINESE MANUFACTURING

Sourced, inspected, delivered.



10 categories — go straight to yours.

The catalog is built so you skip what doesn't apply to you. Find your field and go straight to it - knowing everything else is available the day you need it. Customers almost always start in one category and end up in three.

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Most companies buying from China have never seen the factory their money goes to. I have.

For years I have sourced and imported from China at my own risk, with my own money on the line — working directly with factories, not just through a screen.

I have also been on the wrong side of a deal. I paid against signed contracts for goods I had not physically verified first. In one case the contracts were forged and the tracking number belonged to another vessel. I earned every krone back — expensive tuition, paid in full — and it taught me exactly where these deals break.

**Paper can be forged.
A person standing on the factory floor cannot.**

From October I am based in Guangdong. Behind me lies a decade of sales and trading — top results in B2B and B2C, sales-management roles in three companies, logistics experience and years of independent trade in vehicles and precious metals.



Control happens on the factory floor — not over e-mail.

BASED IN GUANGDONG · FACTORIES ACROSS CHINA

Building materials in Foshan. Electronics and robotics in Shenzhen. Containers around Shenzhen and Dongguan. Capsule houses in Shandong and Hebei. Boats and powersports in Shandong and Zhejiang. Guangdong is my base — I go where the factory is.

Two ways to work.

1 · DELIVERED PRICE

THE STANDARD MODEL

I deliver the goods. One price, delivered to your door, which you compare with what you pay today — if my price does not win, you do not buy. You get one invoice and one accountable party under Norwegian law to call, not a factory 9,000 kilometres away.

The deposit confirms the order; the balance is paid against shipping documents. Nothing ships before the goods have passed inspection on the factory floor.

2 · YOUR SUPPLIER, MY EYES

FOR LARGE PROJECTS, TENDERS AND REGULATED GOODS

When you would rather own the factory relationship yourself, I verify the supplier, negotiate the terms and inspect the goods before shipment. You pay the factory directly — the goods payment never touches my accounts — and I invoice only my work.

Whatever the model, the same things are checked:

That the supplier is real. That the terms hold. That the goods are inspected before shipment, with photo and video proof in hand before the balance is paid. And that the documentation — CE, UKCA, CBAM emissions data and customs papers — survives arrival.



Delivered to your door — or inspected at your supplier. You choose the model.

Three layers of compliance — verified at the source.

CE (Conformité Européenne – EU conformity marking)

CE is not a single certificate. I check which product regulations apply, the EU declaration of conformity, model numbers, test reports and — where required — the notified body in NANDO before you commit.

UKCA (UK Conformity Assessed – British conformity marking)

The UK still accepts CE marking in many product sectors. Where separate British rules apply, I verify the correct conformity route for the specific product and destination before shipment.

CBAM (Carbon Border Adjustment Mechanism – carbon border levy)

Norway introduces CBAM from 1 January 2027 for covered imports. For cement, iron and steel, aluminium and fertilisers, an annual 50-tonne threshold decides whether authorisation is required; electricity and hydrogen are not subject to the same threshold. Where CBAM applies, I collect the supplier's emissions data and supporting documentation before shipment.

Compliance is checked against the specific product, destination and order — before you pay the balance.



Measured, tested and documented before shipment.

What protects my money?

Most sourcing decisions come down to one question. Here is the answer — structural protection at every step, not promises.

ONE ACCOUNTABLE PARTY

On delivered-price orders you buy from a Norwegian company under Norwegian law - one invoice, one contract and one accountable party.

INSPECTION BEFORE SHIPMENT

Nothing ships before I have checked the goods on site against your specification - with photo and video proof before the balance is paid.

INSURED FREIGHT

Cargo insurance from factory to port or door. Sea, air and land transport are part of the transport plan.

CONTRACT, WARRANTY AND PARTS

Terms, warranty and spare-parts supply are agreed in writing before ordering. A machine without access to parts becomes scrap - yours won't.

FACTORY TECHNICIANS INSTALL

On machinery and turnkey plants the manufacturer's own technicians travel out for installation, commissioning and training.

SUPPLIER CREDIT ON LARGE PROJECTS

Staged payment plans and supplier credit exist on many machinery projects - assessed honestly deal by deal.



Contract, insurance and proof — gathered under one accountable party.

MODULAR BUILDINGS & CONTAINERS

One structure — endless businesses.



China leads the world in prefabricated modular buildings. The container is the chassis; the fit-out is the product. Fixed units ship fastest, flat-packs stack four to eight per 40-ft container for the lowest freight, and expandable units fold out to two or three times their width on site.

WHAT THIS CATEGORY COVERS

- container units, capsule houses
- expandable bars, clubs, gyms
- hotel pods, cabins, tiny houses
- salons, barbershops, spas
- coffee bars, shops, kiosks
- container pools, cold rooms
- container farms, clinic units
- offices, housing, site quarters



BUILDING MATERIALS, INTERIORS & APPLIANCES

Everything a building site, a home or a renovation consumes.



Foshan is the world's largest cluster for building materials — tiles, kitchens, bathrooms and doors for the same order can come from one and the same city. Mixed full containers can be combined across suppliers and inspected as a single delivery.

WHAT THIS CATEGORY COVERS

- tiles, ceramics, large format
- kitchens, cabinets, countertops
- bathrooms, sanitary ware, fixtures
- sofas, beds, chairs
- tables, storage, lighting
- doors, windows, glass
- flooring, decking, surfaces
- tools, workwear, site equipment
- fridges, freezers, cookers
- washers, dishwashers, dryers

CBAM: Certain imports of iron, steel and aluminium are covered by CBAM in Norway from 2027. Where relevant, the supplier's emissions documentation is collected as part of the order.



Appliances from the same factory run as the rest of the order.



Complete bathroom packages — tiles, furniture and fixtures.

PRODUCTION MACHINERY

Complete lines — installed by the factory's own technicians.



From a single machine to a turnkey plant. On machinery projects the manufacturer's technicians travel to your site for installation, commissioning and operator training — and spare-parts supply is agreed in writing before the order.

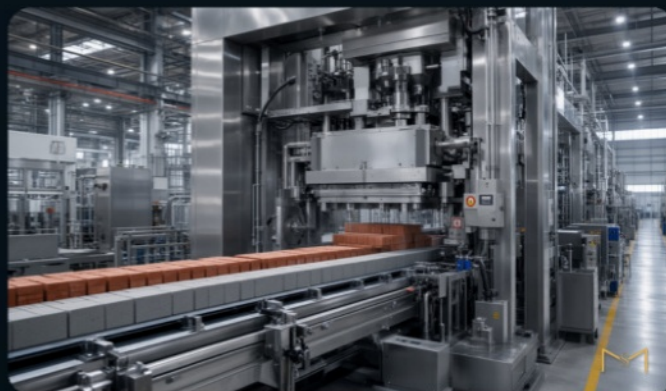
WHAT THIS CATEGORY COVERS

- filling, packaging, plastics
- paper, hygiene, diaper lines
- mills, food, feed, bakery
- textiles, garments, print lines
- cold chain, ice plants, storage
- blocks, bricks, concrete plants
- steel forming, pipes, aluminium
- recycling, washing, granulation

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Diaper line with robot cells — hygiene products at container volume.



Block and brick line — from raw material to finished pallet.

ENERGY & WATER

Power and clean water, containerised and ready to run.



Solar and battery systems, generators and water treatment built into containers — delivered, connected and in production. Sized for a building site, a farm, a village or a factory.

WHAT THIS CATEGORY COVERS

- solar containers, batteries
- generators, transformers
- water treatment, desalination
- heat pumps, AC, ventilation
- street lighting, mini-grids
- steel bridges, prefab buildings
- road works, crushers, asphalt
- EV chargers, charging stations, solar panels

CBAM: Certain imports of iron, steel and aluminium are covered by CBAM in Norway from 2027. Where relevant, the supplier's emissions documentation is collected as part of the order.



Water treatment delivered as a finished unit — connected and running.



Solar-powered street lighting — no digging, no cabling.

SPORTS & LEISURE

Courts for every sport — built to be installed anywhere.



Complete facilities as a package: court, structure, lighting, surface and equipment in one shipment, with installation drawings. From a single padel court to an entire club.

WHAT THIS CATEGORY COVERS

- padel, tennis and football courts
- go-kart tracks, quads, buggies
- golf simulators, golf carts, driving-range equipment
- basketball and volleyball courts
- gym equipment, gym fit-outs
- pickleball courts, climbing walls, trampoline parks
- handball courts, running tracks
- jet skis, kayaks, RIB boats
- saunas, recovery tubs, locker-room equipment



VEHICLES & PARTS

From the machine that digs to the parts that keep it running.



Work machines, electric vehicles and the consumable parts around them. Factory technicians plus written warranty and spare-parts terms on every machinery order.

WHAT THIS CATEGORY COVERS

- electric vehicles, motorhomes
- excavators, trucks, cranes
- buses, vans, work vehicles
- forklifts, lifting equipment
- tyres, rims, wheels
- parts, workshop tools



ROBOTICS & SYSTEMS

The answer to labour shortage: machines that work shifts.



Service robots for restaurants and hotels, cleaning robots, surveillance and smart systems. China already ships this at volume — large parts of Europe still haven't caught on.

WHAT THIS CATEGORY COVERS

- service robots, automation
- electronics, chargers, audio
- surveillance, cameras
- payment terminals, POS, info screens
- smart systems, access control
- commercial drones
- alarms, safes, fire detection
- smart homes, sensors, control systems



CONSUMER GOODS

Container volumes of things people buy every week.



Fast-moving goods for shops, salons and resellers — and almost anything can be produced under your own brand. Small first orders are welcome; what matters is whether the order repeats.

WHAT THIS CATEGORY COVERS

- beauty, hair, personal care
- clothing, shoes, textiles
- bags, eyewear, accessories
- kitchenware, grills, outdoor furniture
- toys, children's products
- pet supplies, baby products
- packaging, disposables
- outdoor, camping and event gear



INFLATABLE ATTRACTIONS

Complete attractions as a package — from a single slide to an entire park, installed in days.



Glamping & bubble tents

Transparent domes for hotels, resorts and rentals.



Inflatable sports arenas

Football darts, wipeout and gladiator — rental-ready.



Inflatable event hall

Air-supported hall for sport, fairs and events.



Giant water slide

Hillside slide for festivals and summer ski resorts.



Inflatable amusement park

Complete indoor park with slides and climbing.



Inflatable 5K obstacle course

Full-scale course for runs and corporate events.



Indoor water park

Inflatable water park for year-round indoor use.



Floating water park

Modular water park for sea, lake and resort.

EVENT HALLS & FUNFAIR

Modular, inflatable or movable — halls and attractions delivered as a package.



Modular pavilion and inflatable hall side by side — both delivered complete and installed in days.

WHAT THIS CATEGORY COVERS

- inflatable event halls, domes
- modular pavilions, glass halls
- portable halls, tent halls
- funfair rides, carousels, Ferris wheels
- roller coasters, funfair games
- stages, grandstands, festival equipment



Portable inflatable event hall

Easy to set up, pack down and take with you — no fixed site.



Funfair & carousels

Carousels, Ferris wheels and funfair games — entire mini-lands.

Want it under your own name?

Most of what is in this catalog can be produced as private label - your logo, your packaging, your specification. Same factories, your brand on the box.

From everyday consumer products to specialised equipment, I place your brand with the right factory and verify the production before it ships.



APPAREL, MERCH & ELECTRONICS

T-shirts, hoodies, caps, bags, earbuds and powerbanks - your label.



BEAUTY, SKINCARE & PACKAGING

Serums, creams, cosmetics and packaging - built around your brand.



TEXTILES & WORKWEAR

Fabric rolls, uniforms, workwear, sportswear and woven labels.



HEALTH & WELLNESS

Wellness, masks, gloves, diagnostics and first-aid products - where permitted and compliant.



EV CONTAINER GARAGE

EV chargers, vehicles and accessories - private label branded with your brand or ours.



EXPANDABLE CONTAINER VENUE

Expandable container bar or club - supplied as a branded venue package.

HOW IT WORKS

You send the product and the brand assets. I place it with the right factory, verify samples against your specification, and inspect the production run before it ships with your name on it.

Can it be manufactured, I can source it.

The ten categories are where I stand strongest - they are not a limit. If a factory in China makes it, I can verify it, negotiate it, inspect it and ship it.

HOW TO ASK FOR A PRICE

- 1 Send the product - a link, a photo, a spec sheet or a sample.
- 2 State quantity and destination.
- 3 You get a delivered price with compliance and freight specified - compare it with what you pay today.

ONE RELATIONSHIP, TEN CATEGORIES

Customers almost always start in one category and end up in three. The hotel buying water-sports gear also needs kitchens, laundry and a generator. The contractor buying site quarters needs power and machinery. Ask about anything.



Top: yacht slides and floating pools, jet skis and modular swim platforms — complete marina packages for hotels, resorts and rentals.

Middle: solar containers with battery banks, desalination and water treatment, and road works with fast chargers — power and water as one unit.

Bottom: solar street lighting with prefab buildings, heat pumps and generators, and arcade and entertainment equipment — all as packages, same control.

HAVE SOMETHING IN MIND?

Send it. I'll take it from there.

Already buying from China — or do you have a product, project or idea you want sourced?

Send me what you have. A photo, a link, a drawing or a spec sheet is enough to start.

WHAT TO SEND

- Product photo or link
- Quantity or estimated annual volume
- Requirements and specifications
- Target price, if you have one
- Delivery country and location
- Your current supplier or quote, if you want it benchmarked

NO SPECIFICATION? NO PROBLEM.

A photo or a rough idea is enough for a first sourcing search.

ALREADY BUYING FROM CHINA?

Send me your supplier. I check the factory, the documentation and the quote before your next order — while I am there.

START A SOURCING REQUEST



Scan to send a pre-filled e-mail



THE BRIDGE BETWEEN 2 MARKETS

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Norway — China · Based in Guangdong — factories across China

Sourced, inspected, delivered.

